#### NEAL HRIBAR



Neal Hribar brought a strong record in residential real estate to Southern Oregon from the Portland and San Diego markets, where he achieved the highest recognition by helping almost a thousand clients with their real estate transactions.

As a seasoned professional, Neal's commitment to his customers has earned him a loyal following that few real estate agents achieve. By listening carefully and focusing on his clients, he helps them attain their real estate goals. His many years of experience as a real estate professional will assure you of being delighted with the way your real estate matters are carefully managed.

With a keen understanding of the real estate market, a comprehensive property enhancement program and a detailed 7-stage home marketing plan, Neal sells his listings quickly and within a few percentage points of the list price . . . or higher. He builds solid transactions ensuring an on-time escrow closing rate near 100%, compared to the industry average of only 80%. He achieves this by teaming up with other agents, title & escrow officers, home inspectors and lenders to make a smooth transaction for his clients.

Neal uses advanced marketing skills to sell his clients' properties and he offers special tools to help buyers find that unique, hard-to-find property. He is a member of the Southern Oregon Builders Association and his expertise in new home construction makes Neal highly effective at marketing new homes for builders. Also, as a certified Senior Real Estate Specialist, Neal understands the unique challenges faced by Seniors seeking lifestyle transitions. He has the right tools and contacts to take the guesswork out of this important decision.

Neal attended the University of Maryland and is a graduate of the University of Colorado. As a passionate lifelong learner, he knows the importance of staying up-to-date in his field and he regularly attends classes on various real estate subjects. As a passionate student of the economy, his Real Estate and Economic Reports are widely read and respected.

Neal is proud to serve the Southern Oregon markets including Ashland, Medford, Jacksonville, Eagle Point and Central Point. Considering his experience, knowledge and dedication, you'll find it rewarding to choose Neal Hribar to help with your next real estate transaction. He is committed to your success.





#### HAPPY CLIENTS' REVIEWS

"We moved to Texas and needed our vacant home sold ASAP. Neal gave us confidence from the start in his professional abilities. It took only 30 days from the day we moved out to escrow closing. Neal staged the home to bring out the great qualities it offered. I have hired 8 real estate agents . . . Neal is impressive in all ways."

M.M & T. M.

"Thank you for the flawless service you provided with the sale of my condo. You were professionally optimistic, available and forthcoming when I needed it. I've worked with many real estate agents, and I felt you were really listening and understanding of what was important to me."

R F

"Right up front, you were very positive and enthusiastic about our home and that meant a lot to us. Your take-charge, full-service attitude was amazing. Your marketing materials were the best and our home sold quickly while others just sat on the market."

P M & D M

"We interviewed several agents, and we picked you because of your knowledge of the market. Compared with other agents, you outlined a specific plan to sell our house at the best price. Communication is very important to us and you kept us informed by phone, e-mail and meetings."

J. C. & T. K.

"Neal knows his business and we really needed an experienced person to help us with our move from Boston. We made several offers that did not work out and he was very patient during the process of trying to find just the right place to live."

B. C. & H. C.

"Neal performed many repairs and enhancements that helped to raise the selling price of our property. In fact, it sold for more than the list price and comparable sales, which was very welcome. Because of this, I am paying a small bonus to Mr. Hribar."

T. H.

"It was a relief when you took over the listing. Within 48 hours you had a plan of action and it was clear I was in good hands. Your marketing was aggressive, and my home sold in less than two weeks. I will confidently recommend your services to friends and others."

J. N.

"Although you were not our agent when we bought the home, we felt you were the most experienced person to sell it because of your expertise in the neighborhood. From start to finish, every detail of our transaction was well-managed, and it closed right on time."

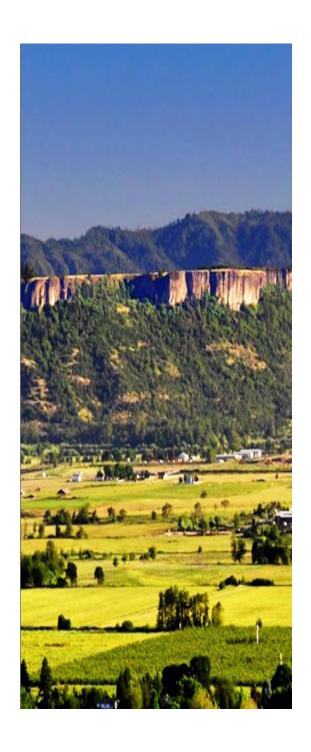
A. & N. P.

"Prior to this process, I was one of those people who thought selling a home through a Real Estate Broker was expensive and unnecessary. I have a different viewpoint now. I feel you worked very hard for your commission and deserve every penny of it."

J. & K. D.



#### TRUST... EXPERIENCE... EXPERTISE



For most of us, our home is our most important and valuable asset.

It's a place where we live and grow . . . find peace and comfort . . . create memories.

You want to work with someone you can trust . . . someone who has deep experience and expertise . . . someone who has mastered the art of selling homes flawlessly . . . over and over and over.



## State of Oregon

#### **Real Estate Agency**

THIS IS TO CERTIFY THAT THE PERSON NAMED HEREON IS LICENSED/REGISTERED AS PROVIDED BY LAW AS A

LICENSEE:

**ACTIVE Broker** 

No. 780101451

**NEAL E HRIBAR** 

3864 Wyoming Lane Medford, OR 97504

> WINDERMERE/VAN VLEET & ASSOCIATES INC. 1117 E Jackson St Medford, OR 97504-7028

> > 03/31/2025

BY: OREGON REAL ESTATE COMMISSIONER



# State of California

Department of Real Estate

### Real Estate Salesperson License

Neal Edward Hribar

#### **BROKER AFFILIATION**

PICKFORD REAL ESTATE INC 12770 EL CAMINO REAL STE 100 SAN DIEGO, CA 92130

Identification Number: 00871930 Issued: August 31, 2020 Expires: August 30, 2024

#### ROGUE VALLEY ASSOCIATION OF REALTORS®

The Voice For Real Estate in the Rogue Valley®

Certificate of



Membership

This Certifies that

### Neal Hribar

is a member in good standing of the Rogue Valley Association of REALTORS® and is pledged to abide by its Code of Ethics, governing laws and principles, and will conduct business accordingly, with sincerity and cooperation with all fellow members toward the furtherance of the real estate profession.

President

REALTOR® is a registered mark which identifies a professional in real estate who-subscribes to a strict Code of Ethics as a member of the National Association of REALTORS®.

# Neal Hriban

HAS SUCCESSFULLY COMPLETED THE DESIGNATION CURRICULUM AND IS HEREBY AWARDED THE

### Seniors Real Estate Specialist® Designation

BY THE SRES® COUNCIL, AFFILIATED WITH THE NATIONAL ASSOCIATION OF REALTORS® DESIGNATION FAMILY.

November 30, 2023

DESIGNATION AWARDED DATE

Tracy Kasper, President
National Association of REALTORS\*





